FALAK ENTERPRISE

Turn unused rooftops into lower electricity bills.

Gagan Sharma

Co-founder · Solar EPC

BNI Champions, Bhopal



From engineering to enterprise.



Gagan Sharma

Co-founder · Falak Enterprise

01 **MANIT Bhopal**
Engineering foundation

02 **Cognizant**
Technology and professional experience

03 **Step Up · Megacampus**
Training, recruitment and entrepreneurship

04 **Falak Enterprise · 2017**
Founded with Rekha Sharma

One partner for the whole solar journey.

Since 2017 · Based in Bhopal · Serving Madhya Pradesh

Design & engineering

Planned around the roof and electricity use.

Supply & installation

Equipment, structures and electrical safety.

Approvals & support

From DISCOM coordination to ongoing care.



On-grid rooftop solar.

Homes

Individual houses and residential rooftops.

Businesses

Commercial and industrial buildings.

PM Surya Ghar

Residential registration and subsidy support.

“Our electricity bill keeps rising. Should we consider solar?”



From survey to a working solar plant.

You introduce the owner. We take the technical conversation forward.



01

Survey & design

Roof, shade and load.
System size and layout.

02

Supply & install

Equipment and structure.
Cabling and protection.

03

Approvals & meter

DISCOM coordination.
Approvals and net metering.

04

Commission & care

Testing and handover.
Monitoring and support.

Beyond the standard rooftop.

Technical planning. Larger sites. The right project partners.

RESCO project models



Service-based project ownership.

Solar parks



Consulting, EPC and operations planning.

KUSUM agriculture



Agricultural solar opportunities.

Institutions 50–500 kW



Schools, colleges and hospitals.

Industry 100 kW+



Sites with substantial power use.

Green building partners



Builders, architects and EPC teams.

Care continues after commissioning.

5 YEAR ONSITE WARRANTY

24×7 remote monitoring
Visibility and fault follow-up.

Maintenance & cleaning
AMC, troubleshooting and automation options.

A familiar local team
A clear point of contact after installation.



A network beyond solar.

Let’s explore introductions that can help your business.

MANIT alumni

A professional network across India and overseas.

Construction & architecture

Contractors and architects across Madhya Pradesh.

Government-sector connections

MP Tourism · MP Housing Board

MPRDC · Urja Vikas Nigam

BNI & project partners

Building and clean-energy connections.



Who is a good referral?

A suitable roof. A power bill. A reason to act.



Homeowners

Bhopal homes with bills of ₹4,000+ per month and usable roof space.



Institution owners

Schools, colleges, hospitals and hotels exploring solar.



Commercial & industrial owners

Factory and commercial-property owners looking at power costs.



Professional introducers

Builders, architects, CAs, financial advisers and society managers.

Listen for a rising bill, a new building or a renovation.

Owners and project decision-makers.

A warm introduction to an owner, director or project head.



Agarwal Eye Care Hospital



Agrawal Builders



Fortune Builders / Fortune Soumya Housing



Shaligram Developers



Shri Parasnath Builders & Developers India Pvt. Ltd.



Globus Housing Pvt. Ltd.

Architects I would like to meet.

Let’s bring solar into the conversation at the design stage.



Design Home Architects

Sunil Manocha



Brick Architects

Divya & Sonu



Design Avenues

Manoj Choubey



Sai Consultants

Mayooree Saxena



Sanrachana

Rahul Jain



Sukma Architects

Sharmila Shikari

One warm introduction can start it.

"May I introduce you to Gagan Sharma? He helps homeowners and businesses plan and install rooftop solar."

Gagan Sharma

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Scan to connect

