Gagan Sharma

Founder · Falak Enterprise
Director · Aarviik Renewable Energy Pvt Ltd

SOLAR ENERGY / TURNKEY CONSTRUCTION & EPC



A MANIT Bhopal alumnus, I began my career at Cognizant before taking the entrepreneurial path. I have founded and managed 12 ventures, including Step Up Coaching, Megacampus and Step Up Infotech. Today, Falak Enterprise serves residential and commercial solar customers across Madhya Pradesh.

9+ years	12	200+	₹1 Cr+
Solar experience	Ventures	Local projects	Annual savings*

*Figures carried from the existing member profile.

SOLAR SOLUTIONS & CAPABILITIES

On-grid rooftop solar
Design, supply, structures and installation for homes and businesses.

PM Surya Ghar support
Registration, documentation and coordination for eligible subsidy applications.

DISCOM & net-metering
Liaison for approvals, net-metering and meter replacement, including Urja Vikas Nigam coordination.

Utility, agriculture & institutions
Megawatt-scale solar park consulting, KUSUM agricultural solar and institutional rooftops.

BEYOND BUSINESS

My family
Rekha Sharma, Founder & Artistic Director of Ayantika Dance Academy. Our children: Ayantika and Vyom.

My roots
Our family has been based in Bhopal for 25+ years.

What keeps me curious
Continuous learning; biographies, technology journals and spiritual reading; travel and movies.

Something you may not know
I am a book addict who loves gifting books. Day trading engages my analytical side alongside clean-energy entrepreneurship.

CLIENT CARE & PROJECT COMMITMENTS

Equipment: Tier-1 panels with 12-year product and 30-year performance warranties; GI structures with lifetime rust-free coverage as specified.
Falak Lifetime Care: 5-year comprehensive onsite warranty, 24/7 remote monitoring and automated panel-cleaning solutions.
Typical delivery target: Grid-connected commissioning in 6–8 weeks.

Specifications, warranty coverage, service scope, subsidy eligibility and delivery timelines are subject to the written project quotation, manufacturer terms and applicable approvals.

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WHATSAPP

Meaningful connections.
Shared growth.

A practical guide to my goals, strengths and the introductions that matter.

MY GAINS PROFILE

G — GOALS
A Million Solar Roofs — bringing clean technology, financing and IoT together.

A — ACCOMPLISHMENTS
12 ventures; 200+ local solar projects; a RESCO contract and a utility-park co-bid.

I — INTERESTS
Emerging solar technology, day trading, books, continuous learning, travel and movies.

N — NETWORKS
MANIT alumni, BNI Champions and DISCOM connections.

S — SKILLS
Turnkey solar EPC, DISCOM liaison, project execution and financing models.

IDEAL REFERRALS

Bhopal homeowners with monthly electricity bills of **₹4,000+**; factory owners; private schools; hotels; and owners planning a rooftop solar installation.

Introductions I need: Bank / NBFC solar-loan officers, commercial-property insurers and large solar distributors.

MY CONTACT SPHERE

Architects & contractors
Real-estate developers
Building / civil engineers
Financial & tax advisers
Society / RWA managers

SPECIFIC INTRODUCTIONS I WOULD VALUE

Builders: Agrawal Builders · Fortune Soumya Housing · Shaligram Developers · Globus Housing.
Architects: Sunil Manocha · Sai Consultants (Mayooree Saxena) · Brick Architects · Manoj Choubey.

AN EASY INTRODUCTION

"Meet Gagan Sharma of Falak Enterprise, BNI Champions, Bhopal. He helps homeowners and businesses plan and install rooftop solar across Madhya Pradesh."

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